

“NOTABLE QUOTABLES”



“IMN's Symposium is necessary because it deals with The Destination Club and Private Residence Club ONLY. Other conferences often mention these topics as a subset. Having a conference that is more totally focused on the services and philosophies, (both operational and theoretical) associated with Private Residence and Destination Clubs, helps the industry provide the most necessary and relevant ideas that be translated into more complete provision to high end members and potential members.”

- Susan Kime, President, KIMEDIA, LLC

“Private Residence Clubs and luxury fractional projects are everywhere. Under the surface they are very complex, and the most difficult resort real estate product to sell. A conference that covers the product from top to bottom is invaluable to anyone considering the product.”

- Carl Berry, CEO, STAR RESORT GROUP

"The Destination Club and Private Residence Club Industry Symposium will help investors understand the different models in the luxury vacation market and the opportunities that they present. Interest in fractional ownership in second homes has exploded in recent years, but until now, consumers have been forced to make a choice between a private residence club, which offers ownership at just one location, or a destination club, which provides multiple locations but no property rights. There is a new model emerging, The Fractional Estate Ownership Club TM, that provides the best of both worlds. In addition to gaining access to top of the line, hotel-like amenities and services and the ability to vacation at other locations, owner-members will enjoy the benefits of a real property asset with liquidity and potential for appreciation under this new structure."

- David Disick, a resort industry pioneer, developer of the award-winning Franz Klammer Lodge, and CEO and founder of the CHÂTEAU SOCIETY, (formerly the Elysian Societe des Château).