



“NOTABLE QUOTABLES”

“The IMN Winter Opportunity Fund conference was very well organized and the speakers are experts in their field. The material presented by the panelists was current and useful and it was a very educational conference for me. Equally important was the networking opportunity at the conference. I met several professionals in this industry not just from the West coast but throughout the country and overseas.”

– Bill Tsai, Managing Partner, Longridge Capital Advisors

“IMN’s Winter Real Estate Opportunity and Private Fund Investment Conference allows our firm to come into the New Year strong by visiting with many of America’s most accomplished real estate investors and industry professionals. As many of the attendees frequent an array of IMN events throughout the year, we’ve been able to build lasting relationships which allow us to quickly respond to the real estate debt and equity needs of our clients.”

– Richard K. Hollowell, Partner, Real Estate and Capital Advisory Consulting, Rachlin Cohen & Holtz, LLP

“I’m always impressed by the high quality of the content, speakers and the attendees at the IMN Winter Forum Meeting”

– John R. Williams, COO, Carmel Partners, LLC

“The conference in Laguna Beach was probably one of the best ones I have ever attended! First of all, the quality of the panelists who spoke was virtually a “Who’s Who” of the top deal-makers in our industry. Second of all, the attendance was huge, so it really made it a fun networking 2-day event. And finally, the locale of The Montage Hotel was fabulous (and at a discounted room rate too!). Count me in for this year as well.”

– Bob Sonnenblick, Chairman Emeritus, Sonnenblick-Del Rio Development, Inc.

“This conference brings together all the key players in the industry. It is invaluable in giving me a perspective on key trends and issues affecting the value add fund arena.”

– Joan N. Hayden, Vice President, Prudential Real Estate Investors

“I found this year’s conference to be an exceptionally high quality event. The sessions were relevant and timely. I thought the panel discussions were lively and full of real-time, useful information. I thought the attendance was particularly impressive - not just the number of attendees but more importantly the diverse constituencies represented and the caliber of the attendees.”

– Mark D. Monte, Managing Director, Banc of America Securities, LLC